

**Propositions S/Z Outreach Program
Outreach Events Overview
July 2016 Report**

Events Attended

- Elite Service Disabled Veteran-Owned Business (SDVOB) Network monthly meeting (07/05)
- Meet and greet with Greet: ProVet Concrete, Inc., a DVBE/SBE company (07/06)
- Monthly report to ICOC Construction Subcommittee, including testimonial from a Service Disabled Veteran-Owned Business Enterprise contractor (SDVOB; 07/07)
- Small Business Development Center (SBDC) Meet the Buyers event (07/08)
- Meet and greet with Trifecta Supply, a DVBE/WBE company (07/11)
- Meet and greet with IDS Group, a SBE company (07/12)
- San Diego Supplier Development Council (SDSDC) bimonthly meeting (07/13)
- **San Diego Unified School District's Annual Construction Expo (07/20)**

Events Scheduled

- Public Agency Consortium (PAC) bimonthly meeting (08/10)
- Quarterly Regional Construction Procurement Committee (RCPC) meeting (08/14)
- Associated Subcontractors Alliance (ASA) monthly meeting (08/18)
- Central San Diego Black Chamber of Commerce monthly meeting (08/24)
- National Association of Women in Construction (NAWIC) monthly meeting (TBD)
- Small Business Development Center (SBDC) Meet the Buyers, Celebrating Diversification business outreach event (09/16)
- American Indian Chamber of Commerce monthly meeting (09/22)
- Women's Business Enterprise Council (WBEC) West's "Be the Best!" Women in Business Expo Parts I and II (10/07 and 10/14)
- SBDC Advisory Board meeting (10/14)
- Caltrans' 12th Annual Procurement and Resource Fair (10/19)
- The Blue Book's annual San Diego Showcase (10/20)
- SBDC Meet the Buyers, Celebrating the Year of the Veteran (11/04)

Micro-Projects Program

- 26 micro-projects awarded in FY 2015-2016
- 100% Small Business Enterprises (SBEs), and also: 5 DVBE, 4 WBE and 9 MBE



Business Outreach Report
CONSTRUCTION
2016, Update of 3rd Quarter

Total Bond Dollars Awarded in 2016 to date: \$173,585,728.00
 Number of Bond Projects Awarded in 2016 to date: 26
 Number of Term Extensions Awarded in 2016 to date: 7

	Dollar	%
Emerging Business Enterprise (EBE) Awards	\$88,719,091.16	51.11%
Non-EBE Awards	\$84,866,636.84	48.89%

EBE Categories

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$8,835,892.74	5.09%
Minority Business Enterprise (MBE)	\$17,593,581.08	10.14%
Woman Business Enterprise (WBE)	\$8,956,386.53	5.16%
Small Business Enterprise (SBE)	\$84,502,854.30	48.68%

Local	Dollar	%
Local (SD County)	\$115,367,737.60	66.46%
Outside of SD County	\$58,217,990.40	33.54%



Business Outreach Report
PROFESSIONAL SERVICES
2016, Update, 3rd Quarter

Total Bond Dollars Awarded to date \$92,100,938.00
 Number of Bond Contracts Awarded to date 4

	Dollar	%
Emerging Business Enterprise (EBE) Awards	\$41,470,671.00	45.03%
Non-EBE Awards	\$50,630,267.00	54.97%

EBE Categories

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$0.00	0.00%
Minority Business Enterprise (MBE)	\$5,265,601.00	5.72%
Woman Business Enterprise (WBE)	\$32,763,964.00	35.57%
Small Business Enterprise (SBE)	\$9,373,524.00	10.18%

Local	Dollar	%
Local (SD County)	\$91,141,751.00	98.96%
Outside of SD County	\$959,187.00	1.04%