

**Propositions S/Z Outreach Program
Outreach Events Overview
February 2016 Report**

Events Attended

- Elite Service-Disabled Veteran Owned Business (SDVOB) Network monthly meeting (02/02)
- Meet and greet with Silvy Group, an MBE/SBE company (02/03)
- Meet and greet with MARRS Services Inc., an MBE/WBE/SBE company (02/03)
- Meet and greet with SaniGlaze, a new interest contractor (02/03)
- Site walk for Irrigation and Landscape Renovation at Valencia Park Elementary School project (02/04)
- Site walk for Furnish and Install New Roofing and HVAC at De Portola Middle School project (02/04)
- Site walk for Remove and Replace Roof and HVAC at Miramar Ranch Elementary School project (02/04)
- Site walk for Asphalt Concrete Repairs, Paving and Seal Coating on an as-needed basis (IDIQ) contract (02/05)
- Meet and greet with Women's Business Enterprise Council (WBEC), a WBE advocacy organization (02/17)
- Site walk for Whole Site Modernization at Miller Elementary School project (02/18)
- Site walk for Joint Use Field and Site Improvements at McKinley Elementary School project (02/18)
- Site walk for Joint Use Field, ADA Upgrades and Site Improvements at Pacific Beach Middle School project (02/18)
- Site walk for Whole Site Modernization at Hancock Elementary School project (02/19)
- Asian Business Association (ABA) Lunar New Year, Mini Recruitment Fair and Business Showcase (02/23)
- Meet and greet with San Diego Transcript regarding advertising options (02/22)
- Meet and greet with Clean Green Hauling, a DVBE/SBE company (02/23)
- ICOC Construction Subcommittee Business Outreach Ad Hoc meeting to discuss the Final-Draft Business Outreach and Engagement Plan Update No. 6 (02/24)
- Regional Construction Procurement Committee (RCPC)/Associated General Contractors (AGC) Public Works & Private Construction Outlook event (02/26)

Events Scheduled

- Elite Service-Disabled Veteran Owned Business (SDVOB) Network monthly meeting (03/01)
- Public Agency Consortium (PAC) Social Media Workshop (03/02)
- Meet and Greet with Slip Consultants, Inc., a DVBE/SBE company (03/04)
- National Association of Women in Construction (NAWIC) monthly meeting (03/08)
- Quarterly RCPC meeting (03/09)
- Small Business Administration (SBA) San Diego Winning Work Program/Meet the Buyers procurement event (03/16)
- Central San Diego Black Chamber of Commerce monthly meeting (03/16)
- Associated Subcontractors Alliance (ASA) monthly meeting (03/17)
- San Diego Contracting Opportunities Center (SDCOC) Contracting Connections Growth Through Partnering procurement event (03/23)

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- American Indian Chamber of Commerce Southern California Chapter monthly meeting (03/24)
- Disabled Veteran Business Alliance (DVBA) Southern California Construction Expo (03/29)
- San Diego Supplier Development Council (SDSDC) bimonthly meeting (04/13)
- Women's Business Enterprise Council (WBEC) Platinum Supplier Program event (04/14)
- PAC bimonthly meeting (04/20)
- WBEC's San Diego Platinum Supplier Workshop No. 3 (04/28)
- DVBA quarterly regional super meeting (04/TBD)
- Quarterly RCPC meeting (06/08)
- PAC bimonthly meeting (06/15)
- SBA San Diego Winning Work Program/Meet the Buyers procurement event (06/22)
- SDSDC bimonthly meeting (07/13)
- San Diego Unified School District's Annual Construction Expo (07/20)
- Doing Business Training with Balfour Beatty Construction (TBD)

Micro-Projects Program

- 17 micro-projects awarded in FY 2015-2016
- 100% Small Business Enterprises (SBEs), and also: 3 DVBE, 2 WBE and 6 MBE



Business Outreach Report
CONSTRUCTION
2016, 1st Quarter Update

Total Bond Dollars Awarded in 2016 to date:	\$45,145,319.00
Number of Bond Projects Awarded in 2016 to date:	1
Number of Term Extensions Awarded in 2016 to date:	7

	Dollar	%
Emerging Business Enterprise (EBE) Awards	\$15,468,928.95	34.26%
Non-EBE Awards	\$29,676,390.05	65.74%

EBE Categories

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$3,801,929.99	8.42%
Minority Business Enterprise (MBE)	\$7,395,817.67	16.38%
Woman Business Enterprise (WBE)	\$975,657.65	2.16%
Small Business Enterprise (SBE)	\$13,100,656.29	29.02%

Local	Dollar	%
Local (SD County)	\$42,193,261.39	93.46%
Outside of SD County	\$2,952,057.61	6.54%



Business Outreach Report
PROFESSIONAL SERVICES
2016, 1st Quarter Update

Total Bond Dollars Awarded to date \$91,632,225.83
 Number of Bond Contracts Awarded to date 4

	Dollar	%
Emerging Business Enterprise (EBE) Awards	\$42,029,872.00	45.87%
Non-EBE Awards	\$49,602,353.83	54.13%

EBE Categories

Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$0.00	0.00%
Minority Business Enterprise (MBE)	\$4,440,733.00	4.85%
Woman Business Enterprise (WBE)	\$33,125,112.00	36.15%
Small Business Enterprise (SBE)	\$9,756,550.00	10.65%

Local	Dollar	%
Local (SD County)	\$90,786,944.00	99.08%
Outside of SD County	\$845,281.83	0.92%