

**Proposition S Outreach Program
Outreach Events Overview
November 2013 Report**

Events Attended

- Elite SDVOB Network's Turning Contacts into Contracts Procurement Conference (11/01)
- Meet and greet with GrowthPoint Structures (11/04)
- San Diego Chapter Elite SDVOB Annual Networking Event (11/05)
- Site walk for Furnish and Install Landscaping and Irrigation on an As-Needed Basis (IDIQ) project (11/07)
- Meet and greet with Troxell Communications (11/07)
- RCCD 10th Annual Veterans Economic & Business Development Summit (11/08)
- Women's Construction Coalition (WCC) Social Media Workshop (11/12)
- Society of Marketing Professional Services (SMPS) San Diego Education Panel (11/13)
- Meet and greet with Rollfab Metal Products, an SBE company (11/14)
- Site walk for Whole Site Modernization, New Theater Building and Interim Housing at Patrick Henry High School Project (11/14)
- WCC Networking Mixer and Membership Drive event (11/14)
- Meet and greet with Floor Tech, a WBE/SBE company (11/19)
- Meet and greet with Johnson Electric and Supply, a DVBE/MBE/SBE company (11/20)
- Site walk for Storm Drain Repair at Cubberley Elementary School project (11/21)
- Site walk for Repair Slope at Audubon ES Elementary School project (11/21)
- Meet and greet with American Modular Systems (11/26)

Events Scheduled

- Meet and greet with Hoffman Management and Construction, a DVBE/SBE company (TBD)
- Elite SDVOB Network monthly meeting (12/03)
- Regional Contracting and Procurement Committee (RCPC) bimonthly meeting (12/04)
- American Indian COC SD Chapter Holiday Event (12/06)
- San Diego Monitor News Annual Holiday & Business Bizarre (12/07)
- Women's Construction Coalition (WCC) board meeting (12/10)
- Meet and greet with Native American Enterprises, an MBE/WBE/SBE company (12/10)
- National Association of Women in Construction (NAWIC) monthly meeting (12/10)
- Public Agency Consortium (PAC) monthly meeting (12/11)
- Associated Subcontractors Alliance (ASA) monthly meeting (12/11)
- San Diego Contracting Opportunities Center (SDCOC) annual Doing Business with San Diego Unified workshop (12/12)
- American Indian Chamber of Commerce SoCal holiday event (12/18)
- Central San Diego Black Chamber of Commerce monthly meeting (12/18)
- American Indian Chamber of Commerce bimonthly chapter meeting (12/28)
- California Disabled Veteran Business Alliance quarterly meeting (TBD)

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- US Hispanic Contractors and Professionals Association (USHCP)—San Diego monthly meeting (TBD)
- San Diego Supplier Development Council Meeting (TBD)

Micro-Projects Program

- 23 micro-projects initiated in FY 2013-2014



**Business Outreach Report
 CONSTRUCTION
 2013, 4th Quarter Update**

Total Bond Dollars Awarded in 2013 \$142,318,073.00
 Number of Bond Projects Awarded in 2013 24

	Dollar	%	2013 Goal
Emerging Business Enterprise (EBE) Awards	\$51,855,137.00	36.44%	40.00%
Non-EBE Awards	\$90,462,936.00	63.56%	
EBE Categories			
Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$12,267,607.00	8.62%	4.50%
Minority Business Enterprise (MBE)	\$19,102,620.00	13.42%	6.00%
Woman Business Enterprise (WBE)	\$1,762,985.00	1.24%	3.00%
Small Business Enterprise (SBE)	\$44,731,105.00	31.43%	30.00%
Local	Dollar	%	
Local (SD County)	\$127,176,359.00	89.36%	
Outside of SD County	\$15,141,714.00	10.64%	



Business Outreach Report
PROFESSIONAL SERVICES
2013, 4th Quarter Update

Total Bond Dollars Awarded to date \$157,355,482.00
 Number of Bond Contracts Awarded to date 20

	Dollar	%	2013 Goal
Emerging Business Enterprise (EBE) Awards	\$68,953,650.00	43.82%	40.00%
Non-EBE Awards	\$88,401,832.00	56.18%	
EBE Categories			
Disabled Veteran Business Enterprise/ Service-Disabled Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$3,863,853.00	2.46%	4.50%
Minority Business Enterprise (MBE)	\$10,149,106.00	6.45%	6.00%
Woman Business Enterprise (WBE)	\$49,335,380.00	31.35%	3.00%
Small Business Enterprise (SBE)	\$15,710,265.00	9.98%	30.00%
Local	Dollar	%	
Local (SD County)	\$144,255,466.00	91.67%	
Outside of SD County	\$13,100,016.00	8.33%	