

**Proposition S Outreach Program
Outreach Events Overview
August 2012 Report**

Events Attended

- NAVY 2012 Gold Coast annual procurement fair (08/07-08)
- Elite SDVOB Network monthly meeting (08/07)
- American Subcontractors Association (ASA) bimonthly meeting (08/08)
- CA Black Chamber of Commerce Foundation – 17th Annual Ron Brown Business Economic Summit (08/09-10)
- Successful Procurement Strategies for Veteran Business Owners event (08/10)
- Business Matchmaking 2012 event (08/15)
- GrowBiz Conference and Small Business Awards Luncheon event (08/17)
- Meet and greet with McCarthy Building Companies, Inc., a local large GC company (08/22)
- Meet and greet with Amigable Building Group (ABG), a local small/MBE company (08/22)
- Public Agency Consortium (PAC) meeting (08/22)
- Meet and greet with Pastors on Point, local non-profit with a for-profit construction support arm (08/28)
- Conference call with Metropolitan Water Department re DVBE policy (08/30)

Events Scheduled

- Elite SDVOB Network monthly meeting (09/04)
- Regional Construction Procurement Committee (RCPC) quarterly meeting (09/05)
- San Diego Supplier Development Council (SDSDC) monthly networking meeting (09/11)
- National Association of Women in Construction (NAWIC) monthly meeting (09/11)
- American Subcontractors Association (ASA) monthly meeting (09/12)
- DVBE Alliance meeting (09/14; now quarterly)
- San Diego Regional Minority Supplier Development Council (09/18-19)
- Central San Diego Black Chamber of Commerce monthly meeting (09/19)
- American Indian Chamber of Commerce monthly meeting (09/27)
- San Diego Hispanic Chamber of Commerce monthly mixer (09/27)

Bid, Solicitation and PSA Support

- Site walk for Exterior Painting of Pacific Beach Middle School (08/02)

Micro-Projects Program

- 63 micro-projects initiated, 55 awarded, 46 completed
- 100% Small Business Enterprises (SBEs), and also: 11 DVBE, 5 WBE and 26 MBE



**Facilities Planning and Construction
Business Outreach Program
 PROPOSITION S
 2012, 3rd Quarter**

CONSTRUCTION

JANUARY 2012 – AUGUST 2012

	Construction	
TOTAL Dollars Awarded to Date to ALL	\$94,772,458	
TOTAL Dollars Awarded to Date to EBE	\$36,288,518	38.3%
Minority Business Enterprise	\$10,024,455	10.6%
Woman Business Enterprise	\$2,144,047	2.3%
Disabled Veteran Business Enterprise/ Service-Disable Veteran-Owned Business	\$4,918,108	5.2%
Small Business Enterprise	\$19,201,908	20.2%
% of Dollars Awarded to Non-EBE Firms	\$58,483,940	61.7%
% of Dollars Awarded to Unidentified Firms	\$0	0%
Number of Construction Projects Included: 15		



**Facilities Planning and Construction
Business Outreach Program
 PROPOSITION S
 JANUARY 2009 – AUGUST 20, 2012**

PROFESSIONAL SERVICES
Cumulative Contract Awards

	Professional Services	
TOTAL Dollars Awarded to Date to ALL	\$91,855,482	
TOTAL Dollars Awarded to Date to EBE	\$31,753,242	34.6%
Minority Business Enterprise	\$7,517,863	8.2%
Woman Business Enterprise	\$16,607,843	18.1%
Disabled Veteran Business Enterprise/ Service-Disable Veteran-Owned Business	\$3,863,853	4.2%
Small Business Enterprise	\$3,763,683	4.1%
% of Dollars Awarded to Non-EBE Firms	\$60,102,240	65.4%
% of Dollars Awarded to Unidentified Firms	\$0	0.0%
Number of Professional Service Contracts Included: 16		